Brazil Macro Outlook and Residential Real Estate Markets

| 2017 Q4

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datazap
Inteligência imobiliária

1. Brazil: still faltering but worse left behind

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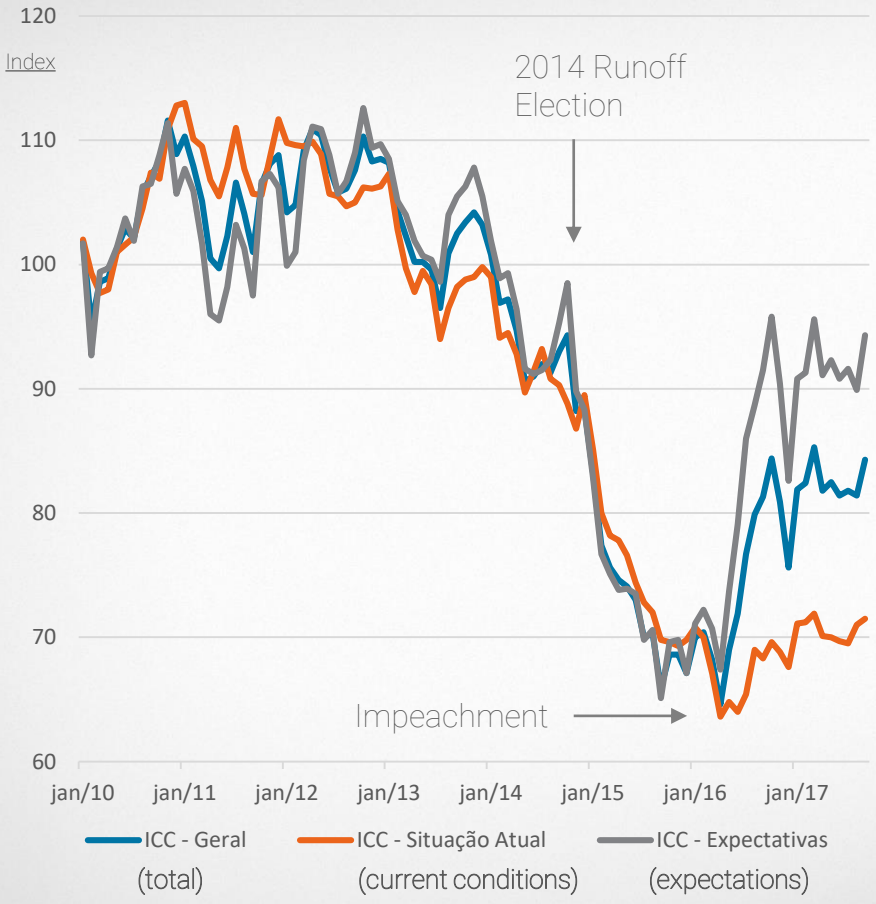
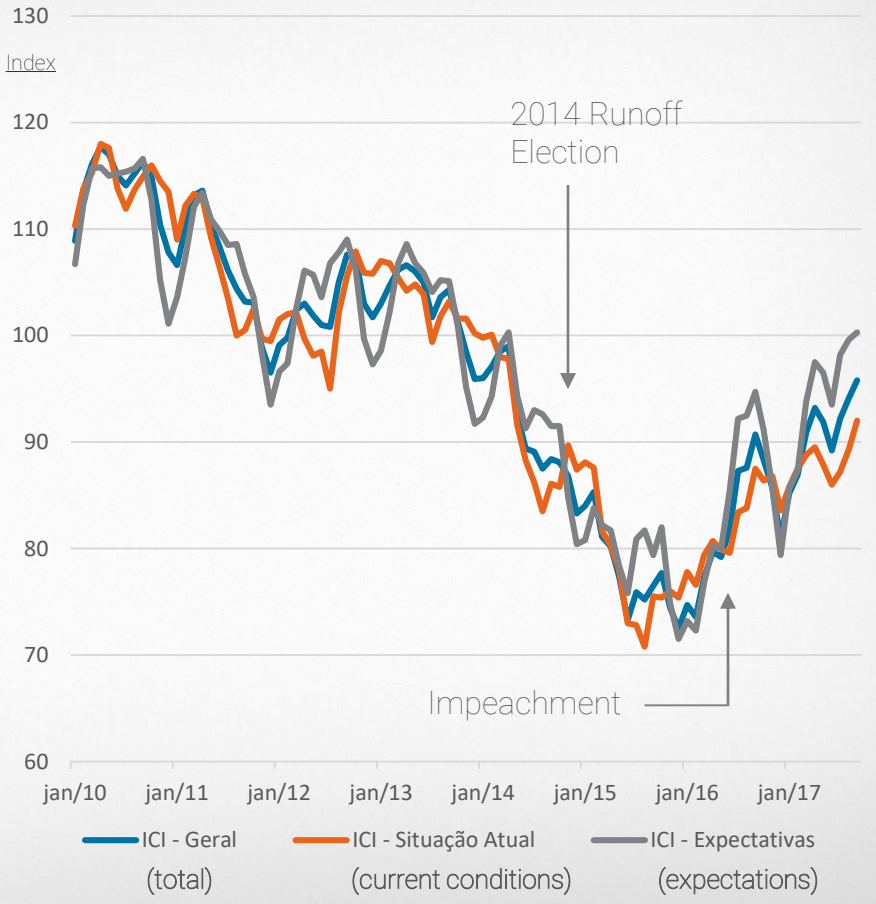
Consumer Confidence



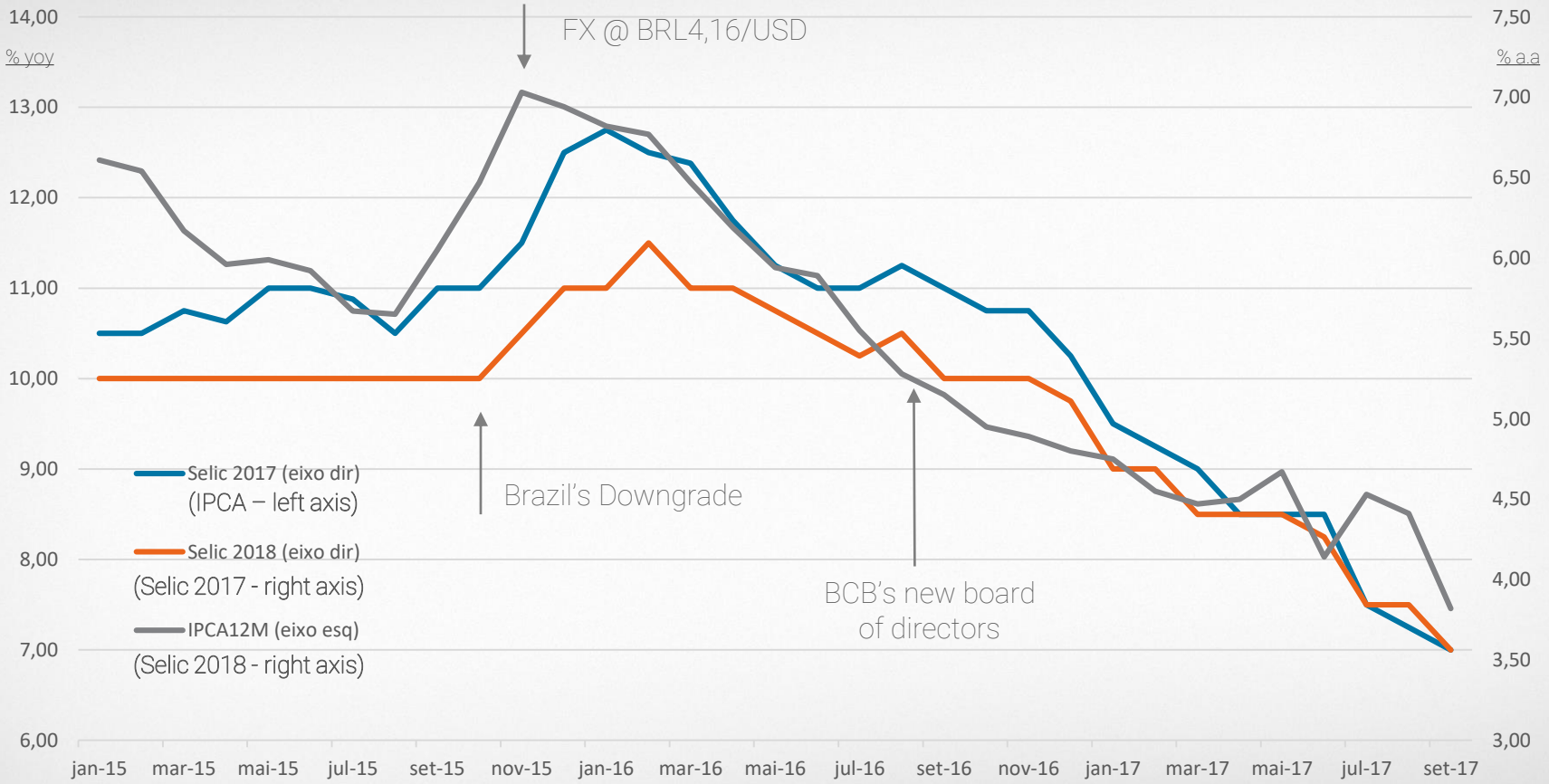
Business Confidence



Source: FGV

1. Brazil: still faltering but worse left behind

Inflation (IPCA) and interest rate expectations (Selic)



Source: BCB

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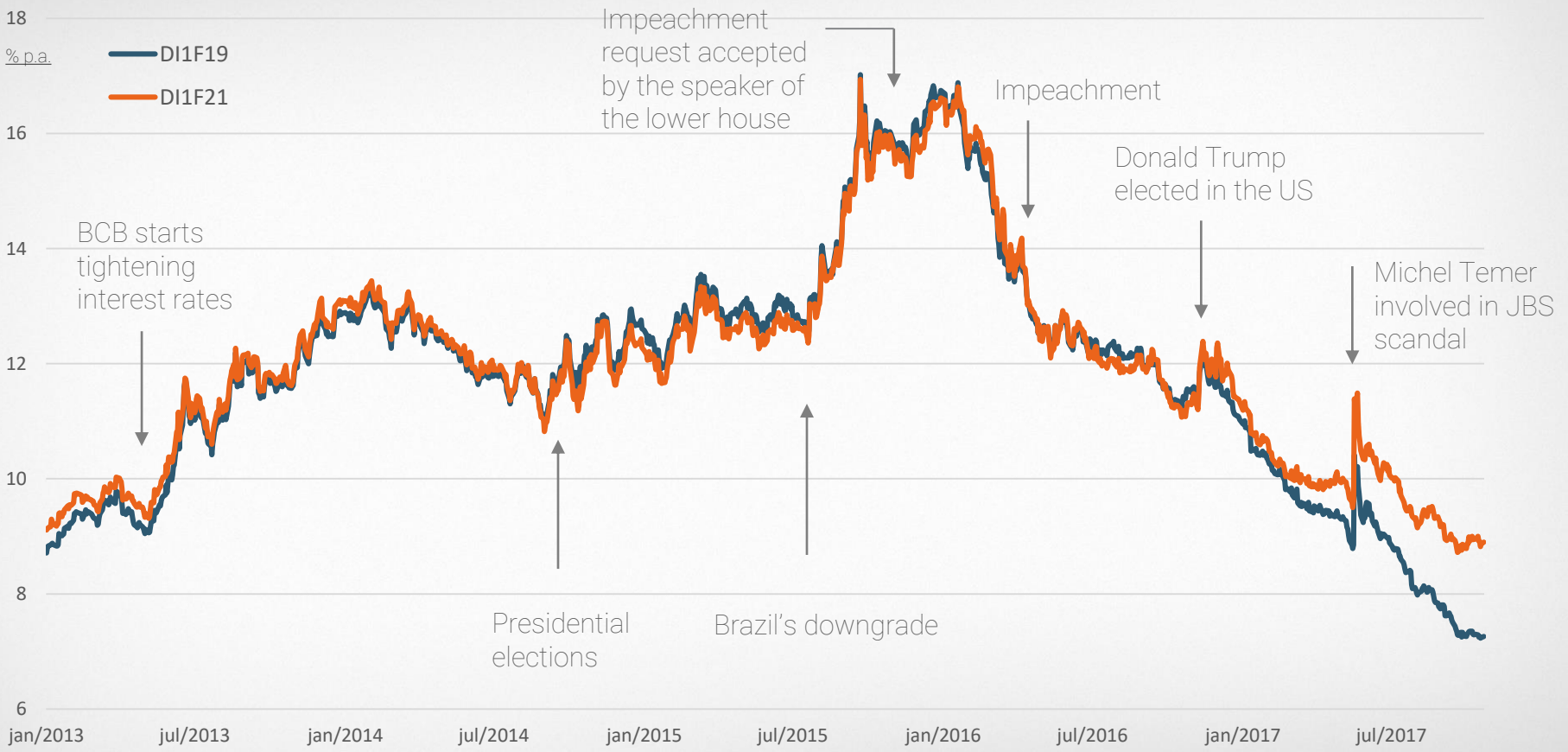

Source: BM&F Bovespa

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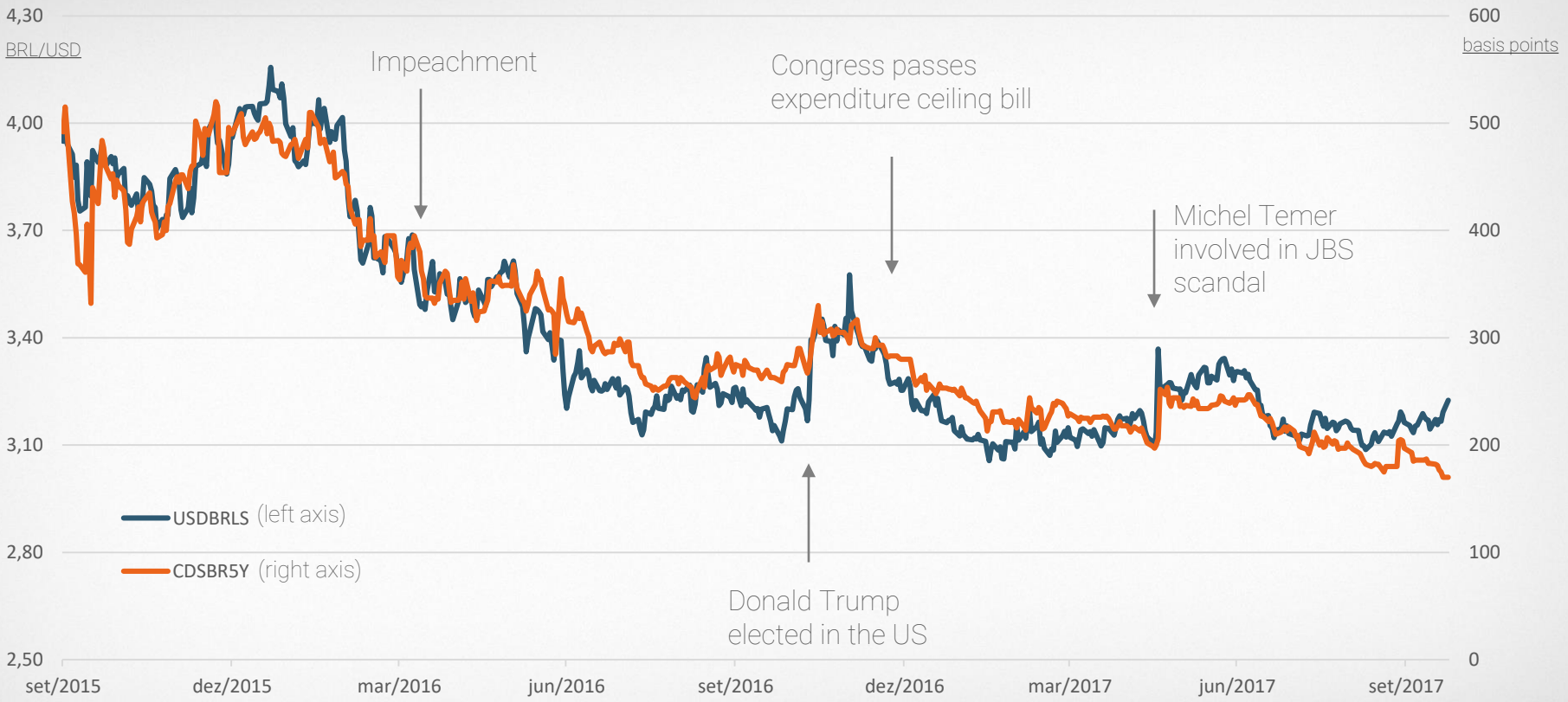
Foreign Exchange (BRL/USD) and Brazil CDS (5 years)



Source: BCB

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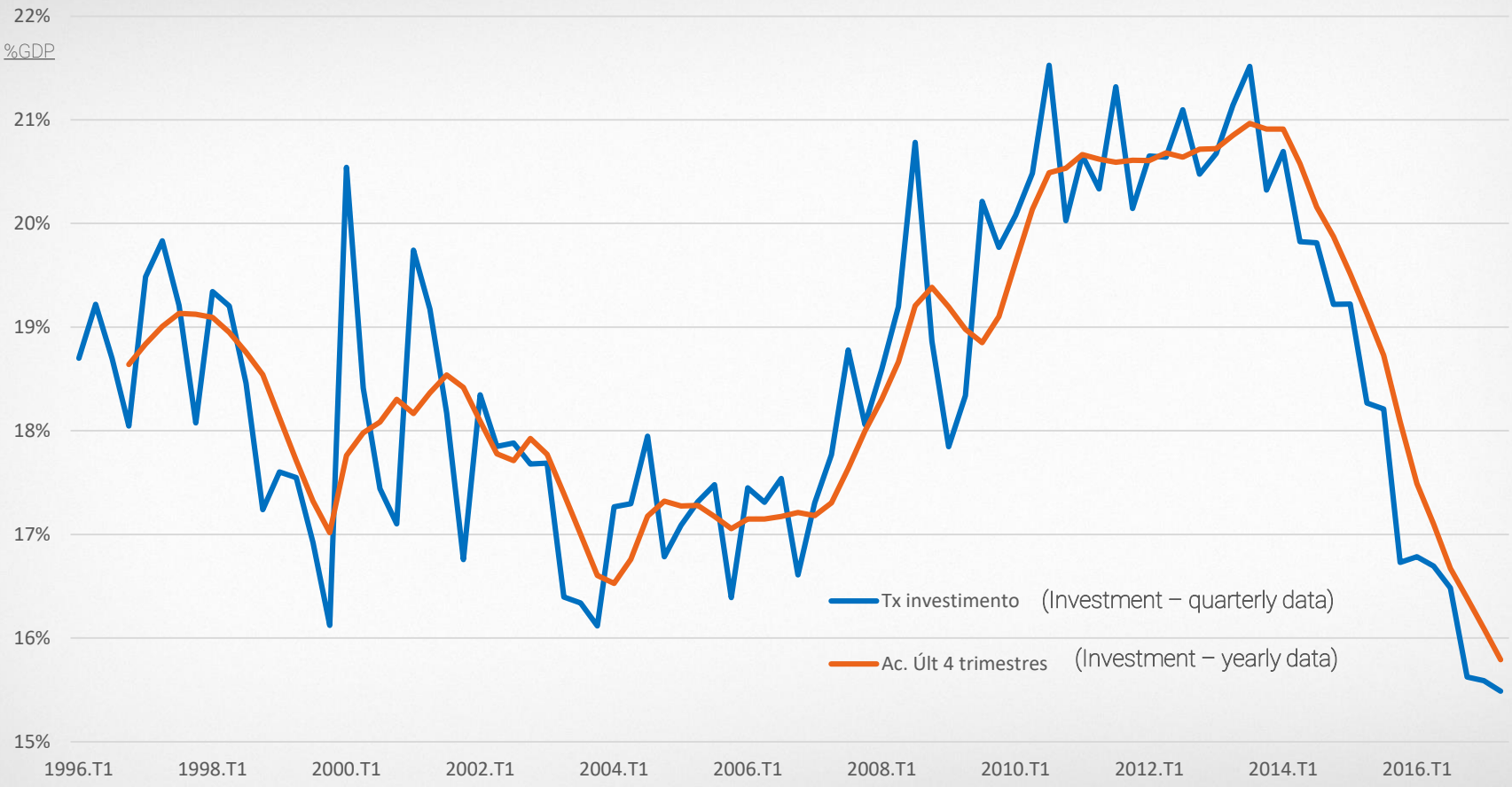
Investment as a share of GDP



Source: IBGE

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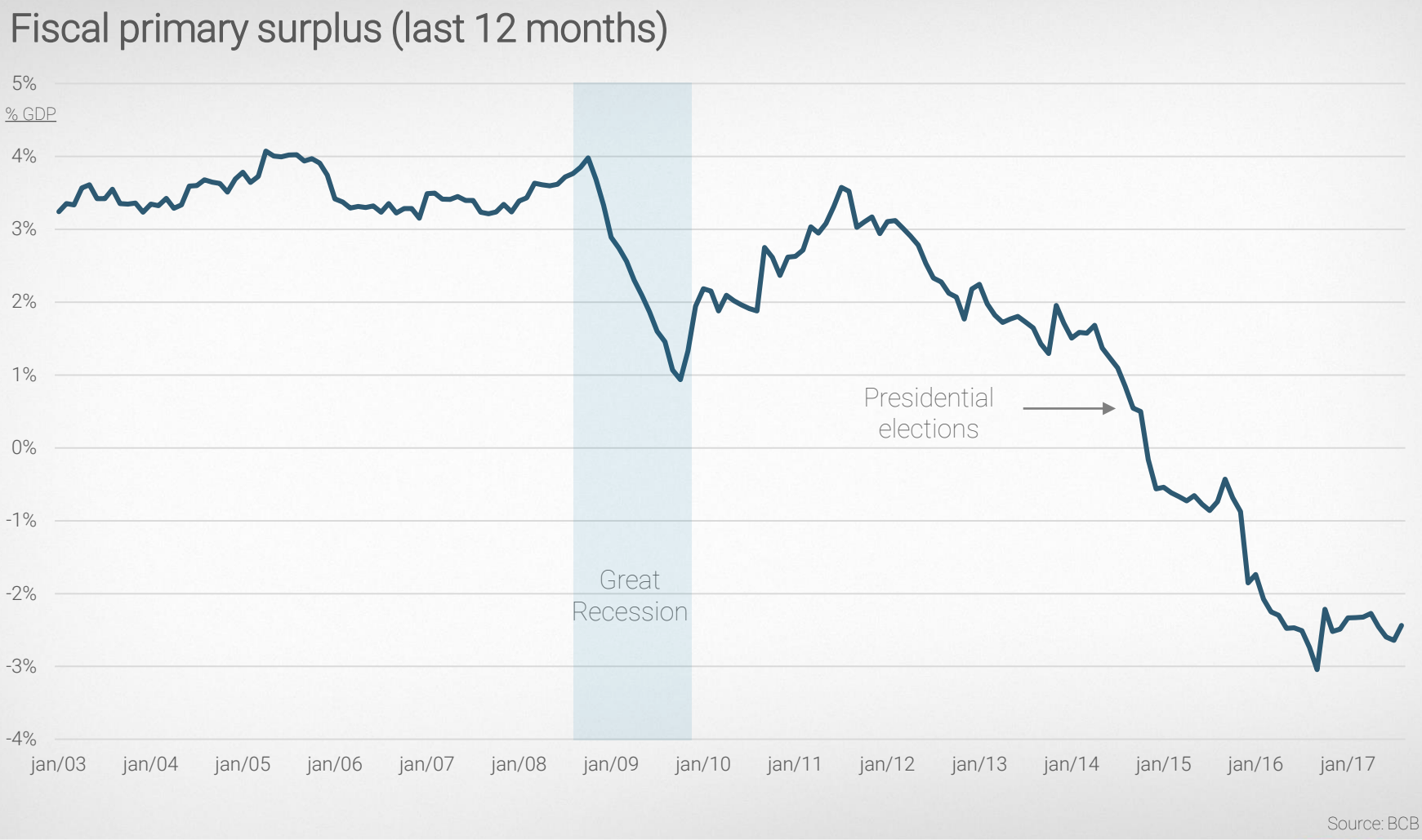
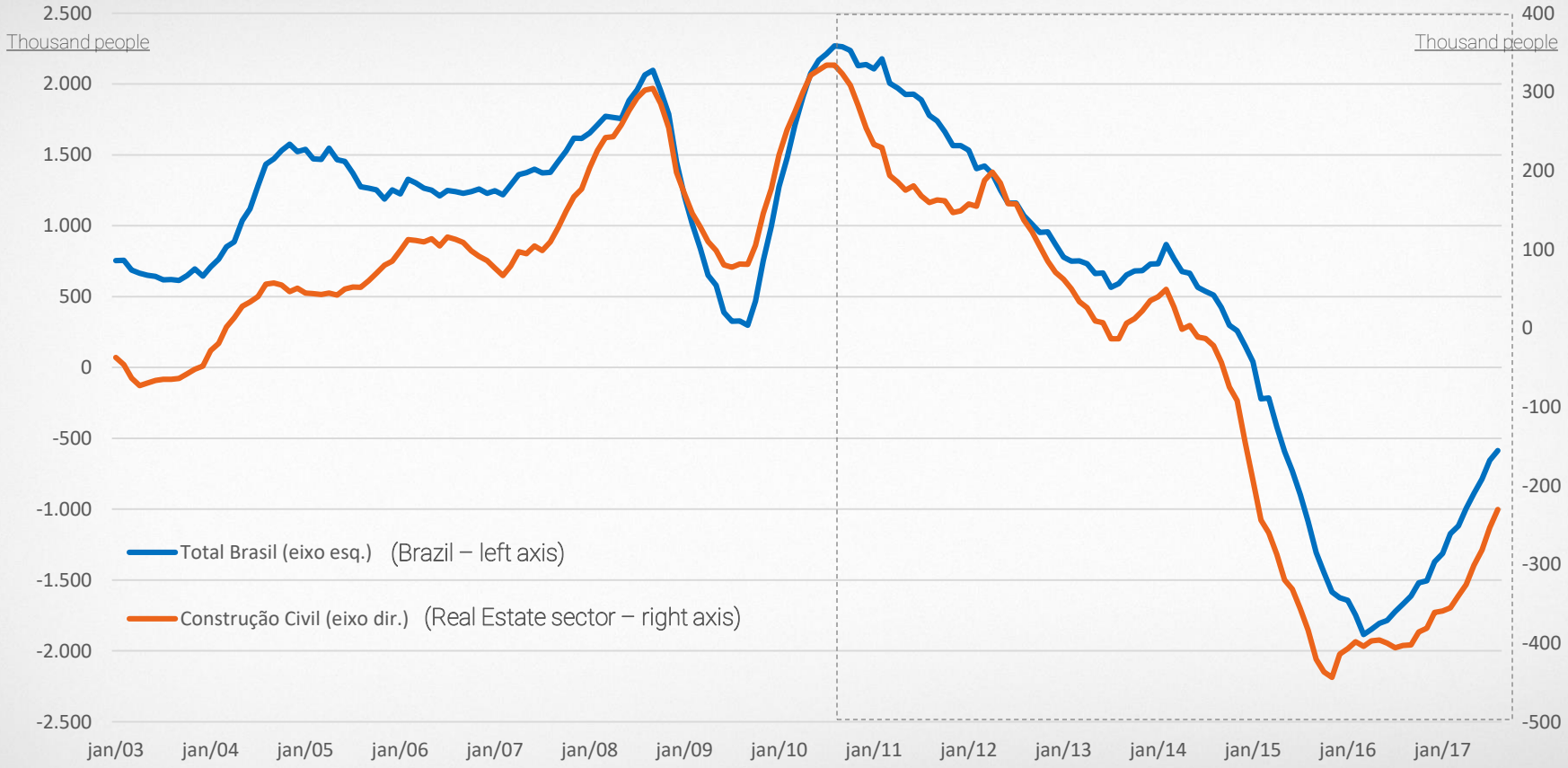


Source: BCB

1. Brazil: still faltering but worse left behind

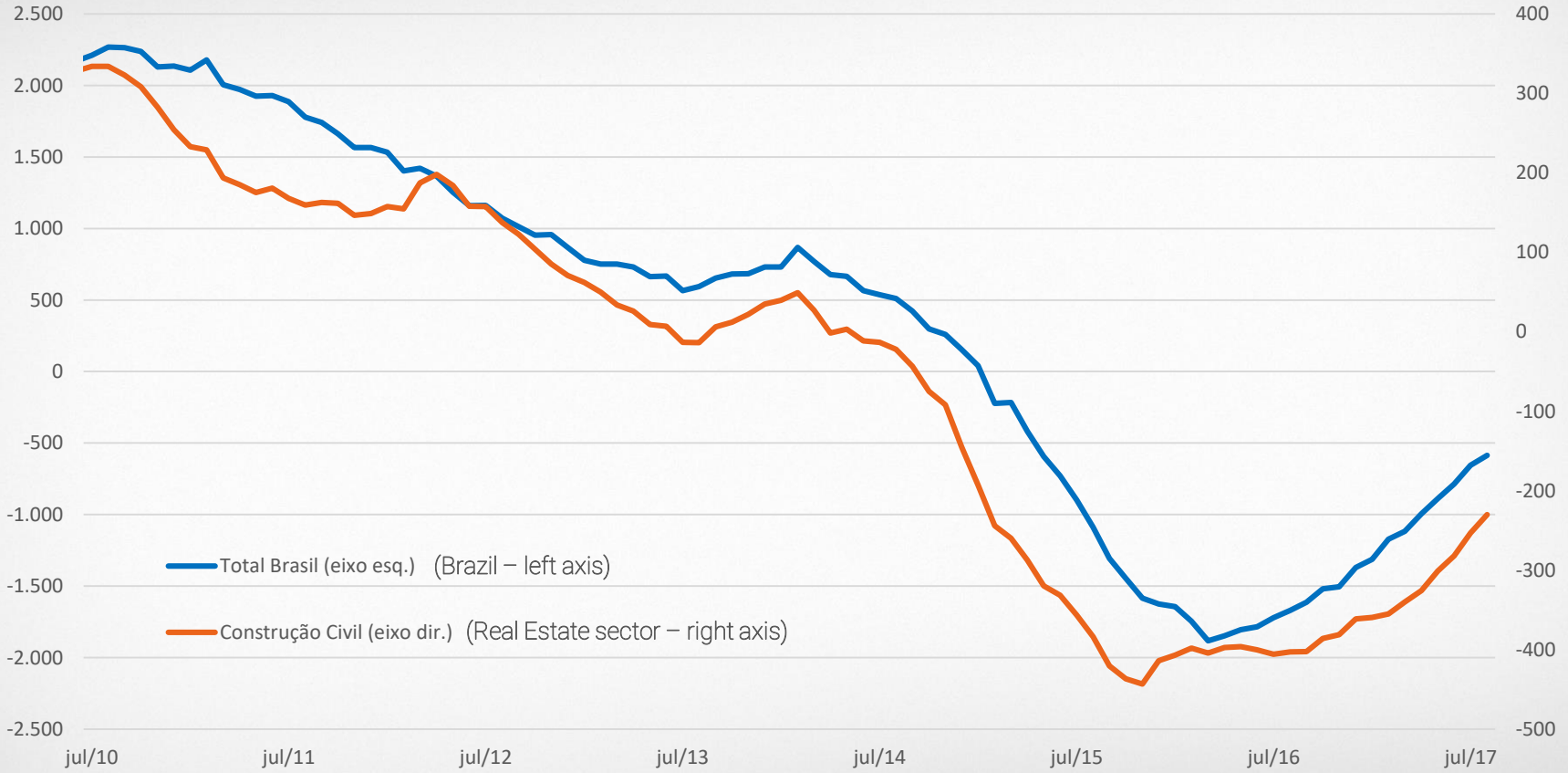
Net formal job creation



Source: MTE

1. Brazil: still faltering but worse left behind

Net formal job creation (last 12 months)



Source: MTE

2. How the real estate sector is getting by?

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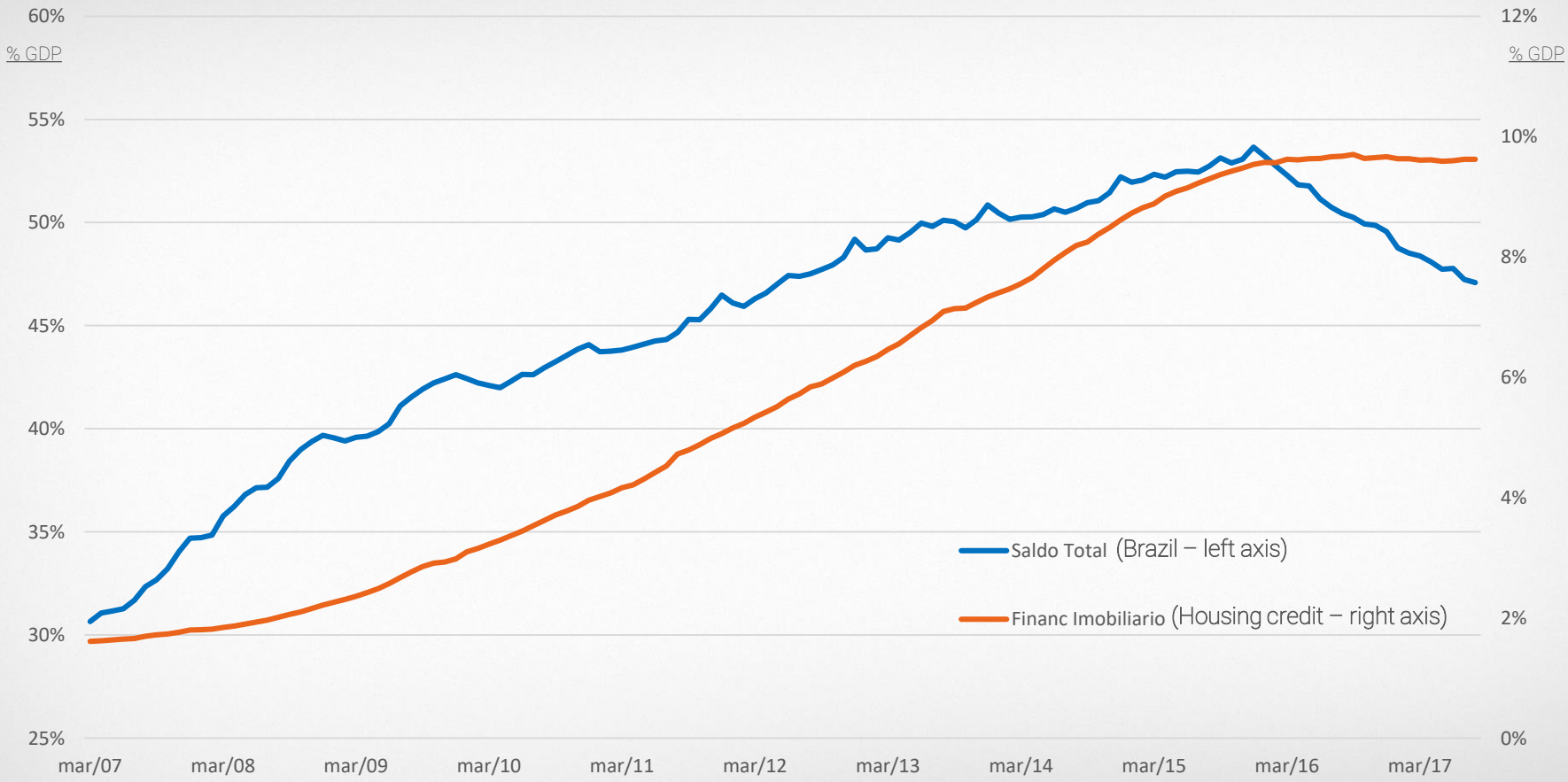
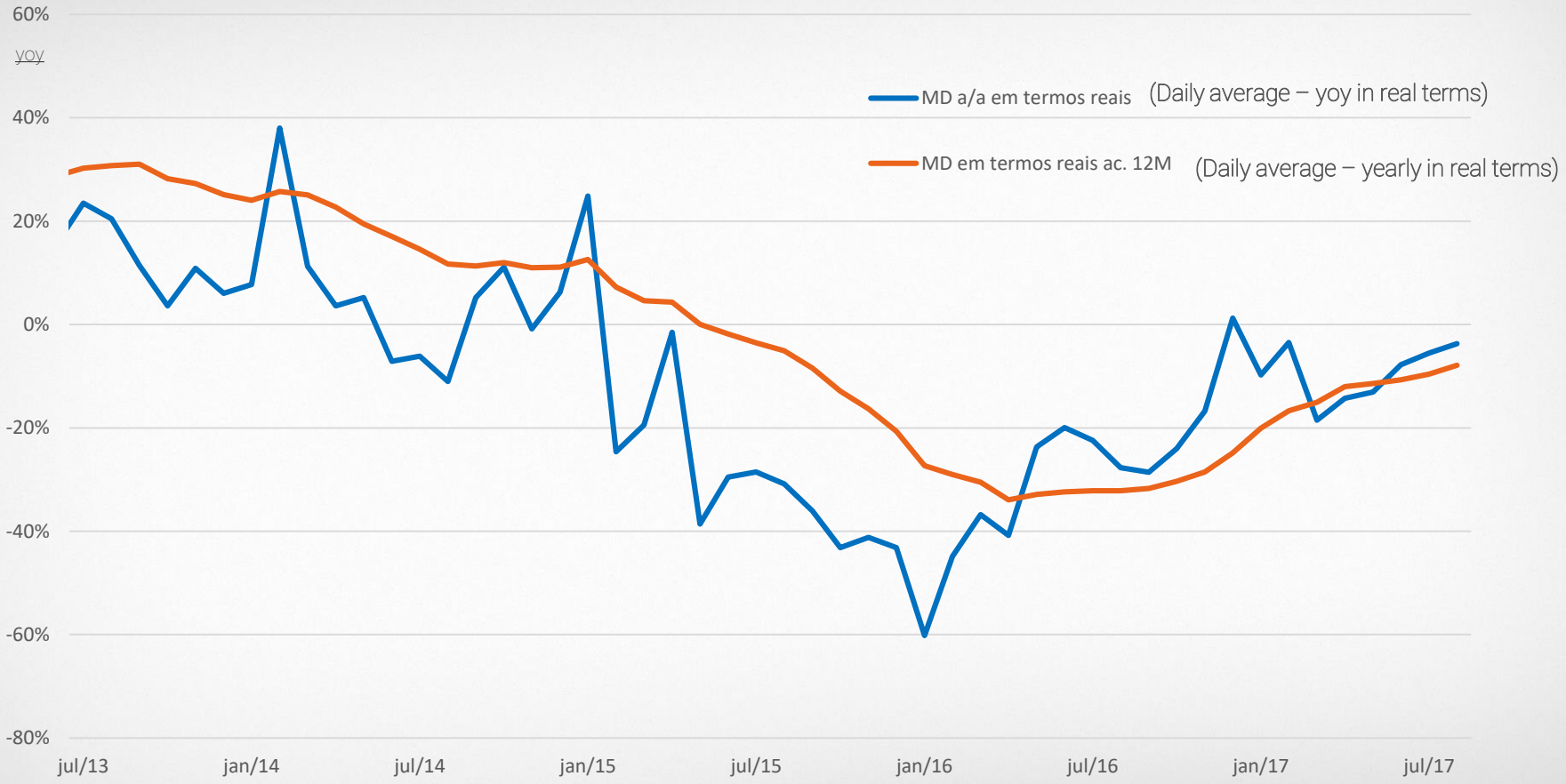
Total and housing credit



Source: BCB

2. How the real estate sector is getting by?

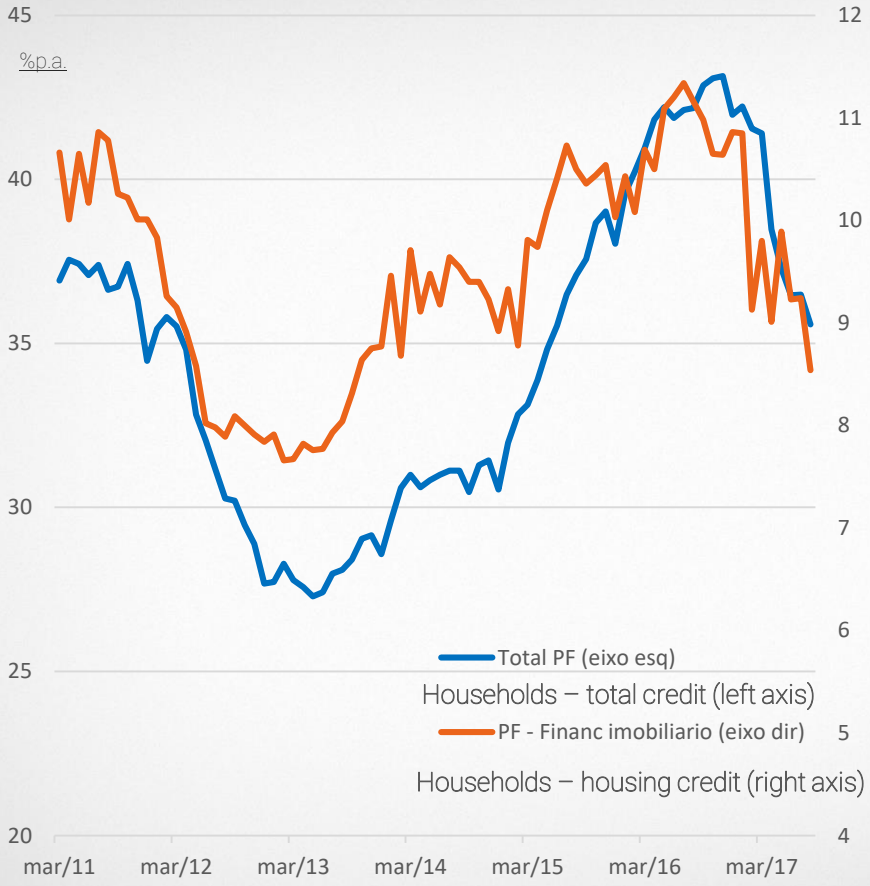
New loans (housing credit) - daily average

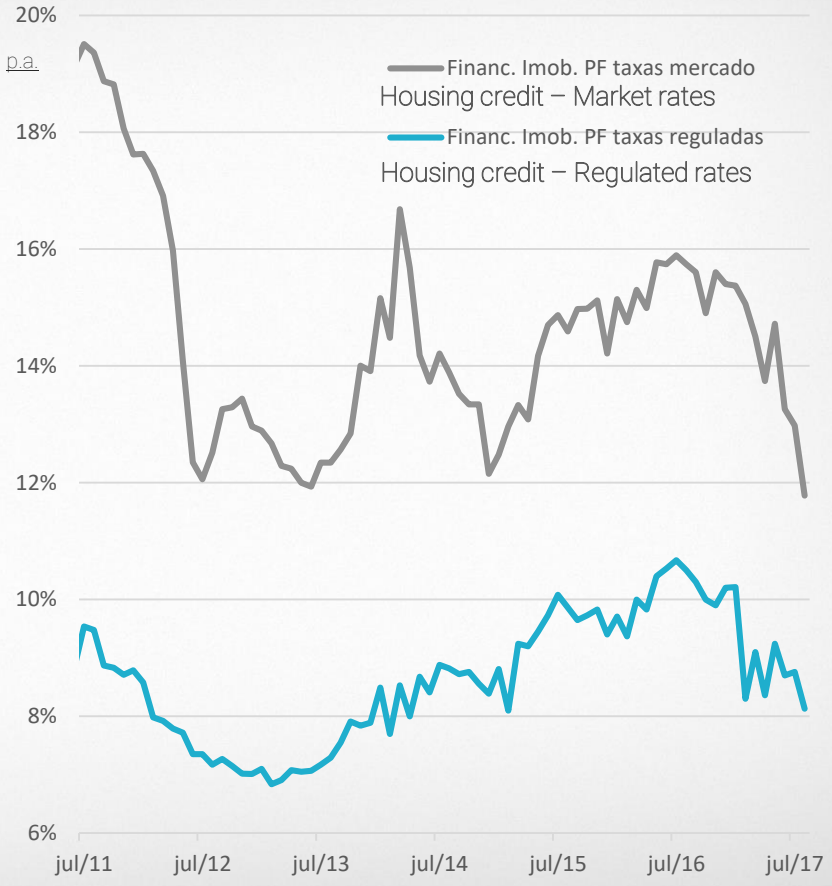


Source: BCB

2. How the real estate sector is getting by?

Interest rates in the housing credit market (% p.a.)

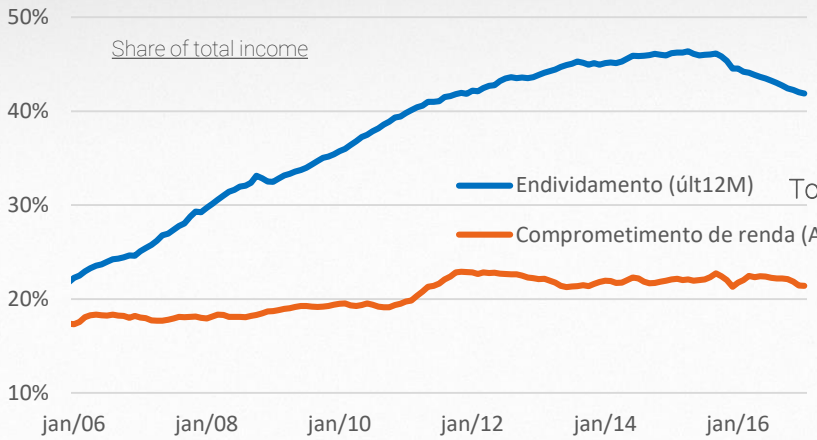




Source: BCB

2. How the real estate sector is getting by?

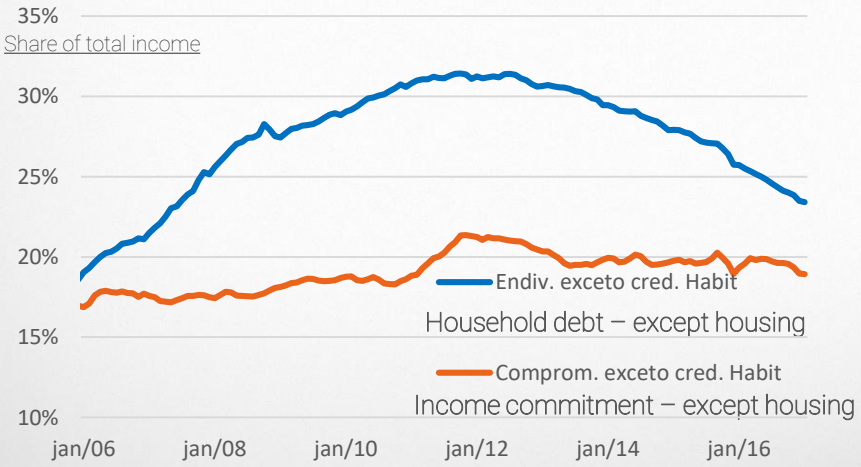
Household debt and income commitment (with and without housing credit)

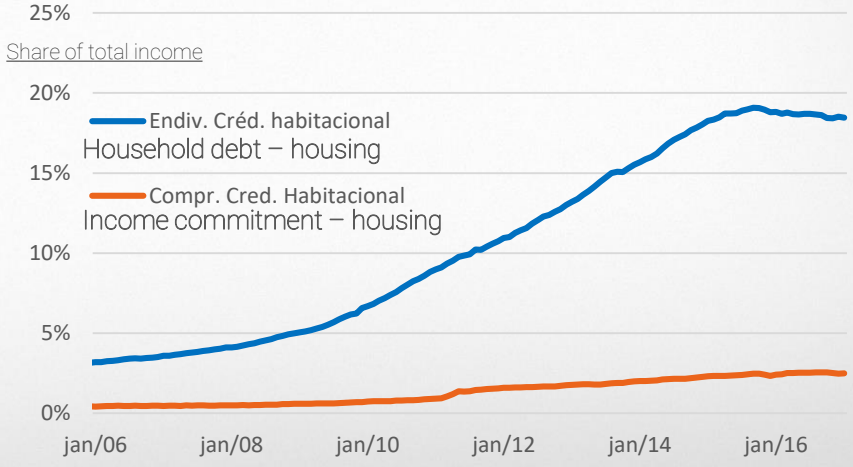


Total Household debt (last 12M)

Total Income commitment (seas.adjusted)

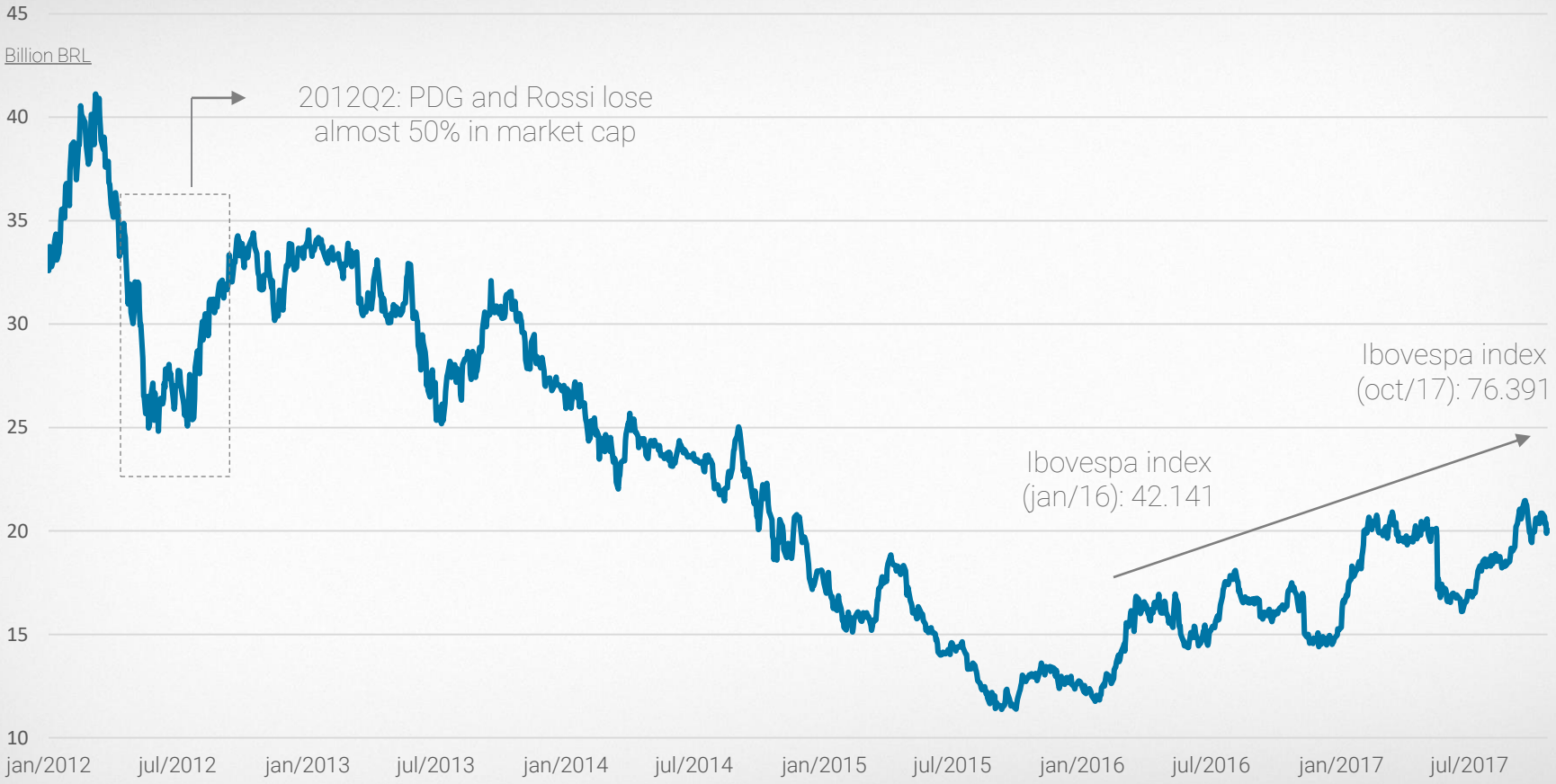
Source: BCB





2. How the real estate sector is getting by?

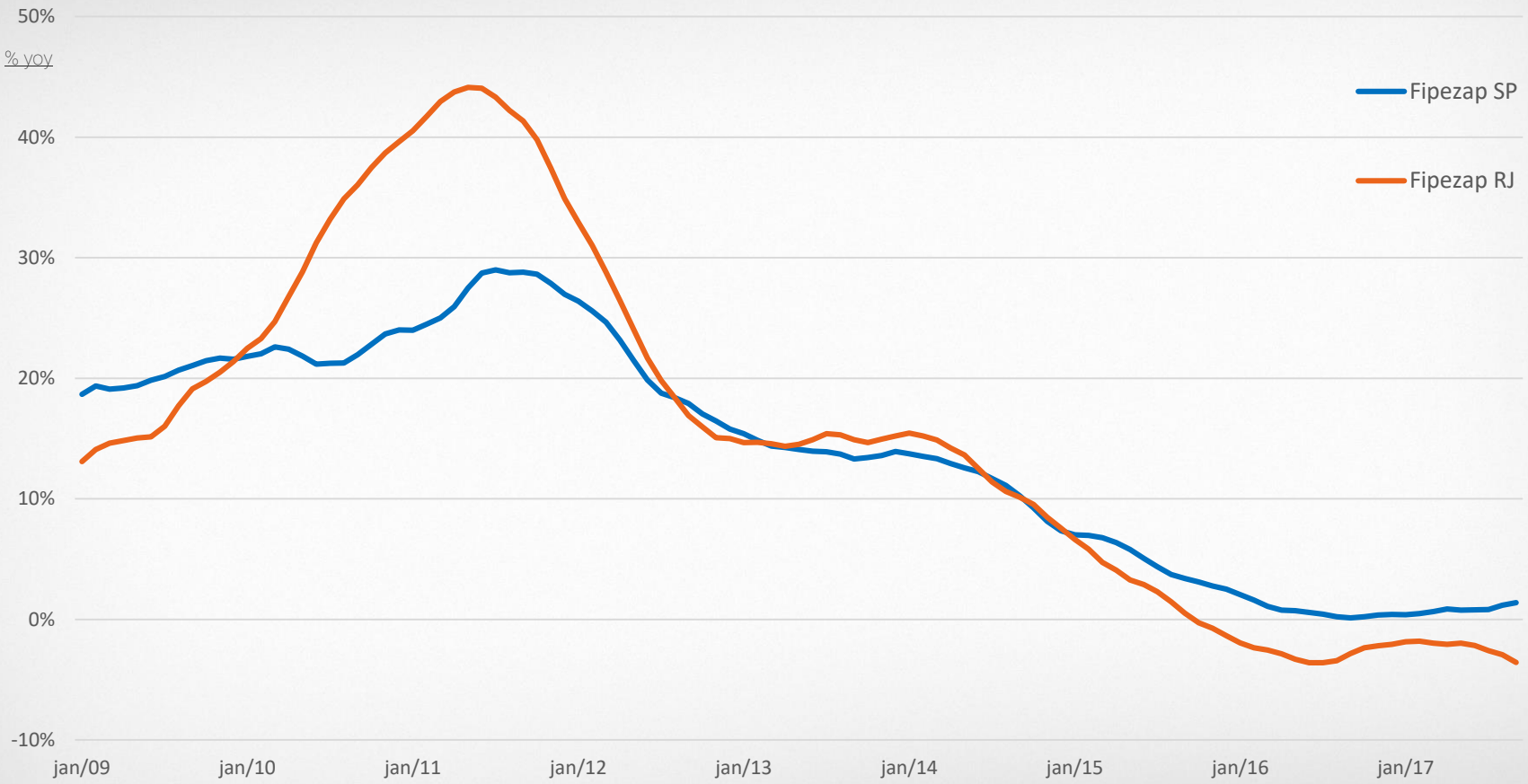
Market cap of the top 10 construction companies in Brazil



Source: BM&F Bovespa

2. How the real estate sector is getting by?

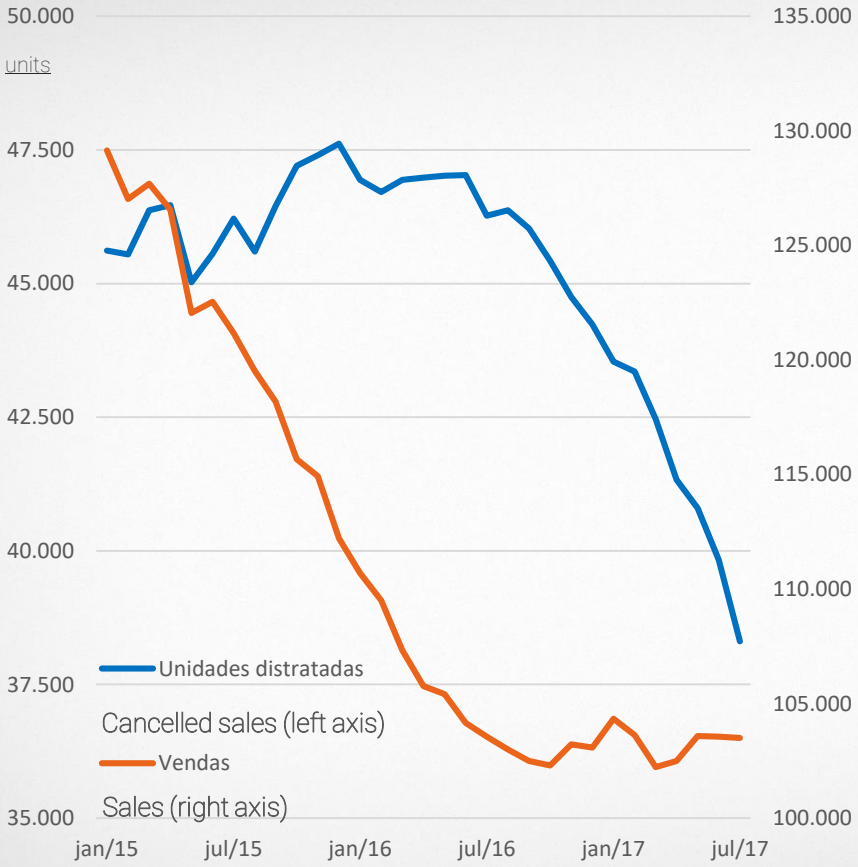
Fipezap index (residential properties) – São Paulo and Rio de Janeiro



Source: Fipezap

2. How the real estate sector is getting by?

Sales and cancelled sales (last 12M)



Supplied units

Source: Fipe-Abrainc

Outlook is improving, there are signs of recovery, but challenges are considerable and uncertainties still high…

What comes next?

3. Scenarios